

14th

MAHATech
A Mega Business Event

February 08 - 11, 2018 PUNE INDIA

AN EXCLUSIVELY INDUSTRIAL EXHIBITION

February 08 - 11, 2018 PUNE INDIA



Fully Air Conditioned Pavilions !!

- Process Industry Equipments
- Engineering & Machine Tools
- Electrical, Electronics, Instrumentation & Automation
- Industrial & Technical Services

Sponsors



Maharashtra Industries Directory
(A Division of Marathe Infotech Pvt. Ltd.) An ISO 9001 : 2008 Company



Gujarat Industries Directory
(A Division of Marathe Infotech Pvt. Ltd.) An ISO 9001 : 2008 Company

Entrepreneurship Development Partner



Silver Sponsors



In Association With



**INDO-AFRICAN CHAMBER
OF COMMERCE & INDUSTRY**



Welcome to 14th MAHATech 2018

MAHATech · A Decade of Successful Trade Fairs in Pune.

Launched in 2004, **MAHATech** is organized by Maharashtra Industries Directory. Undoubtedly, MAHATech has achieved the enviable distinction of being the Biggest B2B Industrial Trade Fair in Pune. With a collective pan-India & International participation of more than **1500 companies** & more than **2.25 lakh visitors** in a decade, **MAHATech** is the most sought after trade fair by participants & visitors alike.

As Pune's Premier B2B Industrial Exhibition, **MAHATech** offers an ideal platform for industries to showcase their products & services, to reach out to their potential customers and for Buyers & Sellers to transact serious business in a conducive environment.

MAHATech has the distinction of having industry-specific focussed product pavilions, which offer the most convenient & easy to locate options for buyers, to seek desired products & services companies in the tradeshow.

MAHATech 2018 will be spread over 10000 sq. mtrs. of area, with 4000 sq. mtrs. of stall space.

The Organisers & Sponsors :

Maharashtra Industries Directory • Gujarat Industries Directory

Maharashtra Industries Directory has filled the need for an exclusive compilation, which provides complete information of industries in Maharashtra. From a small beginning, this sapling has blossomed into a full-grown tree with representative offices in almost every major industrial town in Maharashtra. The directory is a product-wise and district-wise classification of over **60,000 industrial units** & divided in **8000 industrial products** spanning all over Maharashtra. Our Industrial Portals www.maharashtradirictory.com & www.gidonline.com which receives more than **2 crore monthly Hits !!**

Maharashtra Industries Directory

is now marching toward it's **25th edition.**

Gujarat Industries Directory

is now marching toward it's **14th edition.**



Vinay Marathe – Director, MAHATech

It gives me immense pleasure to announce **MAHATech 2018**, the 14th Exclusive Industrial Exhibition to be held in Pune.

Over the years, **MAHATech** has firmly established itself as the most sought after event by the manufacturing industry. This has been proved time and again by the enthusiastic response received by MAHATech, both from participants and visitors alike. I attribute the success of MAHATech to the trust bestowed on us by the industry.

From last year, we started organising the conference along with **MAHATech**.

A Concurrent Conference "**Go Global**" was also organised at **MAHATech 2017**, focusing on Export & Import Processes and Procedures and was well attended by more than **125 delegates**.

On 3rd day, a **Vendor Development Meet** was organised between **OEMs** and **SME** Industry, exclusively for **MAHATech** exhibitors. The Meet created an interactive Buyer - Seller Platform for SMEs to meet OEMs and understand their processes and procedures, parameters for vendor registration.

This year too, we are organising the conference, "**Go Global**" and **Vendor Development Meet** wherein we plan to create a platform for meaningful interaction between industrial buyers and sellers.

We at **MAHATech** have always extended our support to you in meeting these objectives. It is no wonder, **MAHATech** has emerged as the Event, The industry looks forward to, as enhancement of their marketing tools.

I sincerely thank you for your unwavering support extended to **MAHATech** for more than a decade. I firmly believe **MAHATech 2018** will surpass the expectations of the industry at large and deliver concrete business for participants and visitors alike.

I welcome you to MAHATech 2018 !!

● MAHATech 2018 - DESTINATION PUNE

Pune is core industrial city of Maharashtra & easily accessible by Air, Road & Rail Services from all over India. Pune is a Business Hub of India & an ideal venue for an Industrial Exhibition.

The Venue :

Agricultural College Ground (New), Sinchan Nagar, Shivaji Nagar, Pune., INDIA

Business Opportunities....

@ MAHATech 2018 ...

- ◆ An ideal platform to showcase your products & services
- ◆ Technology adaptation and upgradation.
- ◆ Understand Market Trends
- ◆ Network with your existing customers
- ◆ Meeting ground of Buyers & Sellers
- ◆ Industry Specific Focused Pavilions
- ◆ Sourcing requirements from all over India.
- ◆ Create Brand Awareness
- ◆ Reach out to your potential customers
- ◆ Forge of New Partnerships & Alliances
- ◆ Transact serious business in a conducive environment

14th

TRULY INDUSTRIAL EXHIBITION



Key Personnel from the Manufacturing community

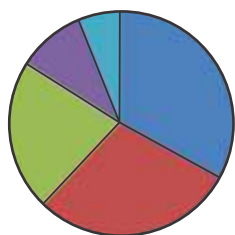
- ◆ CEOs, Engineers, Technocrats & Scientists ◆ Marketing Chiefs, Professionals & Consultants
- ◆ Policy Makers, Diplomats & Commercial Corporations ◆ Industrial Associations & Trade Delegations
- ◆ Decision Makers & Techno-commercial personnel from Projects, Purchase, Production & Maintenance departments from Private & Public Sectors.

• A full-fledged publicity campaign through.....

- Newspapers Hoarding Bus Back Electronic Media
- Maharashtra Directory Gujarat Directory E-mails Personal Invitations

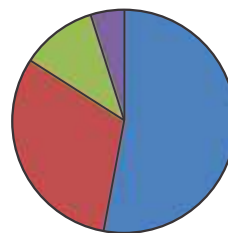
VISITORS PROFILE @ MAHATech 2017 PUNE

Company-wise



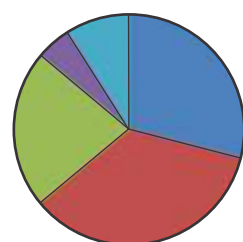
- Limited, MNCs, OEMs & Large Corporates
- Pvt. Ltd., Proprietorship, Partnership
- Govt., PSUs, Defence
- Consultancy
- Other

Activity-wise



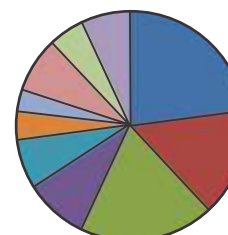
- Manufacturer
- Dealers / Distributors/ Suppliers
- Consultancy Service / Contractor
- Others

Designation-wise



- CEO, MD, Director, VP, CGM, Country Manager, HOD
- GM, DGM, Branch Manager,
- Manager, Asst. Manager, Executive
- Consultants, Professionals
- Partner, Proprietor & Self Employed

Industry-wise



- Engineering, Machinery & Machine Tools
- Electrical, Electronics, Automation & Instrumentation
- Auto
- Process Industry, Chemical, Paint, Oil, Power
- Dairy, Food & Beverage
- Paper, Printing & Packaging, Plastic & Rubber
- Pharma & Medical
- Construction
- IT, Banking & Finance
- Other



:::: Exhibitor Profile ::::

◆ PROCESS INDUSTRY EQUIPMENTS

- Chemical Plants & Machinery • Filtration & Separation Systems, Filters • Pumps & Valves • Boilers, Reaction Vessels • Environmental Management • Weighing Machinery & Equipments • Water Treatment & Pollution Control
- Cooling Tower Plants • Analytical & Laboratory Equipments • Refractories • Sand / Shot Blasting • Emission Monitoring Systems • Oxygen Analysers • Paramagnetic Analysers • Sugar Industries

◆ ELECTRICAL, ELECTRONICS, INSTRUMENTATION & AUTOMATION

- Industrial Automation • Switches, Switchgears & Control Panels • UPS, Stabilizers, Inverters • Generator Equipments • Measuring & Testing Technology • Non Conventional Energy Sources • Wires & Cables • Energy Conservation Equipments & Devices • Motors & Transformers • Security & Industrial Safety Equipments • Industrial Electronic Components • Lighting Equipments, Luminaries • Decorative & Industrial Fixtures • Sensors, Capacitors • Solar Equipments • Barcode Machine • Electronic Surveillance & Security Equipments

◆ ENGINEERING MACHINERY & MACHINE TOOLS

- Gears, Gear Boxes • Hydraulic Pneumatic Fittings • Welding Equipments • CNC Machines • Industrial Fasteners, Circlips, Washers, Springs • Material Handling Equipments • Work Shop Machinery • Chain Sprockets • Laser Marking Machines • Special Purpose Machinery • Industrial Blowers • Honing Machine • Air Compressors • Deburring & Finishing Machinery • Bandsaw Machines • Bearings • Casting & Forging Industries • Ferrous & Non-Ferrous Casting • Investment Casting • Pressure Die Casting • Foundry Raw Material • Foundry • Plastic Processing Machinery • Industrial Cleaning Systems

◆ PACKAGING, FOOD & PHARMA MACHINES

- Packaging Machinery • Packaging Control Panels • Pharmaceutical Machine Manufacturers • Pouch Making Machines • Pharma Shredders • Formulation Machines • Food Processing Machinery & Equipments • Dairy Equipments

◆ SERVICES & CONSULTANCY

- Data Storage Systems • Data Base Managements • ERP, CRM, SEM, • Scada Systems & Software • E-commerce Solutions • Server Systems & Products • Internet Security Solutions • Network Managements Services • Information Technology Services • Power Solutions • Data Centre Management • Multimedia Consultancy • Banking & Financial Services • Technical Consultancy & services



What They Said ?

Experience & Testimonials of Participants - 13th MAHATech



◀ **Mr. Milind Phadke - Divisional Manager
Kirloskar Brothers Ltd.**

MAHATech 2017 is a well-organized exhibition. We participated in Vendor Development Meet organized by MAHATech, where we met very potential suppliers suitable for our requirements. We have a wide spectrum of material requirements for our plants in India and abroad. MAHATech served this purpose for us. We certainly look forward to participate in MAHATech next year.



◀ **Mr. Dhananjay Desai - Business Head
F. S. Curtis**

MAHATech 2017 is a well-timed exhibition, being held in January. This gives the right opportunity to the buyers to visit the exhibition for their requirements. MAHATech has been well promoted & publicized, which resulted in quality business visitors. MAHATech is well organized, offering excellent infrastructure and services. We will certainly participate in next MAHATech as we have received good business enquiries, which is very beneficial for our business.



◀ **Mr. Swapnil Sawale - Asst Manager
Hindalco Everlast**

This is our 3rd year of participation. Since our participation in MAHATech we are getting consistent footfalls from different industrial sectors like Process industry, Food industry & we could create awareness within the customers since last 3 years. As a corporate company we are very happy with the response, MAHATech staff is very cooperative. Ambience is quite good. MAHATech has made the exhibition more interactive by organizing some fulfilled activities, seminars, awareness through Facebook, QR code for scanning the visitors input.



◀ **Mr. Keyur Sanghvi - Director
Mehta Sanghvi and Company**

We are participating for the 4th time in MAHATech. We are showcasing here latest technology in Welding and Cutting Solutions. MAHATech is conducted, promoted & publicized very well. We will certainly participate next year also.



◀ **Mr. Ashutosh (Executive Manager)
Trilok Lasers**

This is our 3rd year of participation. MAHATech Speciality is the good and relevant customer flow. In the last two days of this exhibition we received very good response. In spite of Demonetization we got good enquiries and this will help us to generate revenue for the whole year. We get good business through MAHATech every year. Services rendered to Exhibitors are excellent and feel much secured. We appreciate MAHATech for helping the exhibitors to set up their stalls. We also thank Mr. Jayant Sawant & Mr. Inamdar because of whom we could manage everything.



◀ **Mr. Milind Alawani - Group Leader – Purchase
Alfa Laval India Ltd.**

MAHATech-2017 organized the Vendor Development Meet for the first time. We thank MAHATech for inviting us to participating in this meet. This has been professionally organized, in terms of ambience & program management. We had very fruitful interactions with prospective vendors. We have identified the vendors & will certainly go ahead and tie up with them for our requirements. We will surely participate next year in MAHATech.



◀ **Mr. Ramesh Borekar - Partner
Sharang Corporation**

We are participating in MAHATech for last 10 years. Every year we have received very good response from this MAHATech & have seen growth in our business too. The ambience at MAHATech is very good and there is improvement every year. We wish to see MAHATech growing in size and no. of participants. The Vendor Development Meet is very good where participants can meet the OEMs about their requirements. We will certainly participate in next MAHATech also.



◀ **Mr. Ajay Tiwari - Director
Patronix Technologies**

This is our 1st year of participation. Previously we had been the visitors. But seeing the customer flow, coordination, arrangements, cleanliness, ambience, services & attention paid to the exhibitors we thought of participating in this exhibition. We wish to attend MAHATech once again. Executive Sagar guided regarding the footfalls and the visitors flow and really we got 500 – 1000 footfalls basically who are the client we are looking for.



◀ **Mr. Mozam Kantawalla - Vice President - Sales
E.G. Kantawalla – Eagle Sales**

We are participating for 3 years in MAHATech. We have received business leads which have 100% conversion. MAHATech provides good ambience and services. One particular service which we liked is the MAHATech App which is very convenient and useful to us in collecting visitor information. We will definitely be a part of MAHATech next year also.



◀ **Mr. Ajit Dubey - Director
Tube Tech Alloys & Copper Ltd**

We are associated with Maharashtra Directory last 10 years. This is our 2nd year of participation. In 2016 on trial basis we had participated and fortunately received very good response. Good orders, good customers, good enquiries & hence booked a bigger stall this year to showcase our products. We got very personalized service from MAHATech team. Ambience is very good and the arrangements too are excellent.



GO GLOBAL CONFERENCE

MAHATech 2017 hosted a one day conference “Go Global” a comprehensive conference focusing on

- Export Opportunities for your products & Services, Information on Procedures & Processes
- Entrepreneurship Development, Expansion and Growth Potential

The conference was addressed by export consultants

Mr.Rajendra Naidu and Mr.Rajiv Sathe. Another topic at the conference was "Entrepreneurial Development & Growth Potential" addressed by well known mentor Mr.Harshvardhan Ranade.

The conference was well attended by more than **125 delegates**.

On 3rd day, a **Vendor Development Meet** was organised.

The purpose of this meet was to facilitate exchange of information between OEM buyers and SME sellers, educate SMEs about vendor registration process, related rules & regulations, norms etc. of the OEMs. This enabled OEMs to get more vendors of quality products, through authentic process at a competitive rate. Additionally, this provided an opportunity to SME enterprises to expand their market base. This program created an opportunity for the entrepreneurs and decision makers from SME manufacturing companies to get acquainted with the latest information.

The OEMs present were Alpha Lava, Bharat Electronics, Kirloskar Brothers, PARI and Praj Industries.

The Meet received an overwhelming response from Exhibitors as they got an opportunity to meet these OEMs in One to One meetings & were able to understand their vendor requirements. OEMs expressed their satisfaction about the Meet, which enabled them to meet with quality vendors and tie up with more than **150 vendors** in a single day.

Standard facilities

TARIFF	INR	USD
Shell Stand Scheme (Furnished)	@ ₹ 14,000/- per sq. mtr.	US \$ 265
Bare Space (min. area 36 sq. mtrs.)	@ ₹ 13,000/- per sq. mtr.	US \$ 245
+ GST @18%	+ GST @18%	+ GST @18%
Security Deposit (Refundable)	10% of the Participation Fee	
Premium	10 % Extra for Stand with 2 Sides Open 20 % Extra for Stand with 3 Sides Open	

Payment Schedule

50% Advance at the time of Booking

50% Balance before 8th Jan. 2018

Shell Stand Scheme : Fabricated Stall With Carpeted Floor & Exhibitor's Name On Facia. Laminated Tables, Chairs, Dust Bin, Spot Lights, 5 Amp. Plug Socket For Every Stall, Invitation Cards, Exhibitor Badges, Entry In Exhibitors Directory.

Bare Space : Exhibitors Have To Construct Their Own Designed Stall.
Only Bare Space Will Be Provided.

14th

TRUELY
INDUSTRIAL
EXHIBITION



Corporate Office : Mumbai

Plot No. A/22, Road No. 9, Behind Old Passport Office, Wagle Industrial Estate, Thane (W) - 400 604

Tel : 91 - 22 - 2583 8200 (8 Lines) * Fax : 91 - 22 - 2583 8207

Branch Offices : Pune

Plot No. 16, S. No. 110/111, Baner Road, Near 'D' Mart, Checkmate Office Lane, Behind Hotel Waydown South,
Pune - 411045. * **Tel. : 020 - 46919293**

Ahmedabad Office :

202, Murlidhar Complex, Opp. Fatehpura Bus Stop, Fatehpura, Paldi, Ahmedabad-380007

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